

Entry Level Jobs for Psychology Majors

The types of entry-level jobs for which undergraduate psychology majors are typically prepared are those that use "people skills" (for example, communicating with and relating to individuals from diverse backgrounds as is required for case workers, counselor's aides, and in sales, marketing, personnel, and management positions), analytical skills (for example, figuring out why a certain problem occurs and how to minimize or eliminate it), writing skills (for example, writing a logically developed report), and research skills (for example, using statistics, tables, and graphs to analyze problems and communicate relevant findings). It doesn't take a rocket scientist to see that these skills can be used in a wide variety of work settings. Human services (counseling, social work), business, criminal justice (probation officer, corrections officer), health and recreation, and education are areas that come readily to mind.

Sample of Entry Level Positions Obtained by Psychology Majors

Business Area

(A minor in business would be helpful)

- advertising trainee
- insurance agent
- personnel worker/administrator
- administrative assistant
- job analyst
- public information officer
- advertising agent
- loan officer
- public relations
- airline reservations clerk
- management trainee
- sales representative
- claims specialist
- marketing representative
- small business owner
- customer relations
- marketing researcher
- store manager
- employee counselor
- media buyer
- staff training and development
- employment counselor
- occupational analyst
- warehouse manager

Mental Health/Social Services Area

(A minor in family and child studies, justice studies, health and aging studies, or sociology would be helpful)

- behavior analyst
- director of volunteer services
- probation/parole officer
- caseworker
- drug/substance abuse counselor
- program manager
- child protection worker
- employment counselor
- rehabilitation advisor
- corrections officer
- family service worker
- residential youth counselor
- counselor aide
- group home coordinator
- social service director
- day care center supervisor
- mental retardation unit manager
- veterans' advisor

Other Positions

Various other minors may be helpful when combined with psychology in these fields)

- affirmative action officer
- community relations officer
- hospital patient service representative
- child care worker
- congressional aide
- newspaper reporter
- college admissions counselor
- director of alumni relations (college)
- park and recreation director
- college admissions recruiter
- director of fund-raising (college)
- statistical assistant
- community recreation worker
- restaurant manager
- technical writer